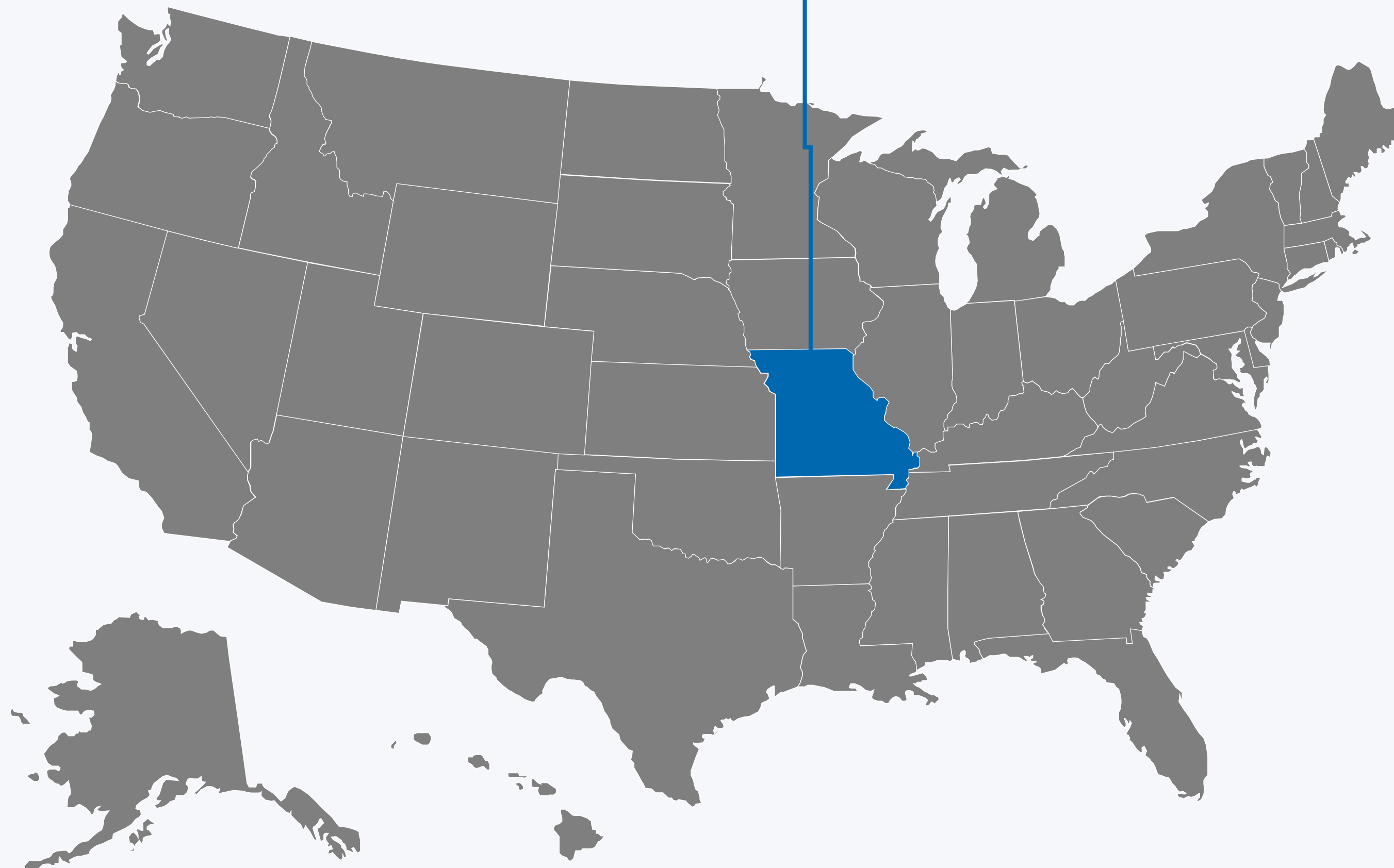


## MISSOURI STATS

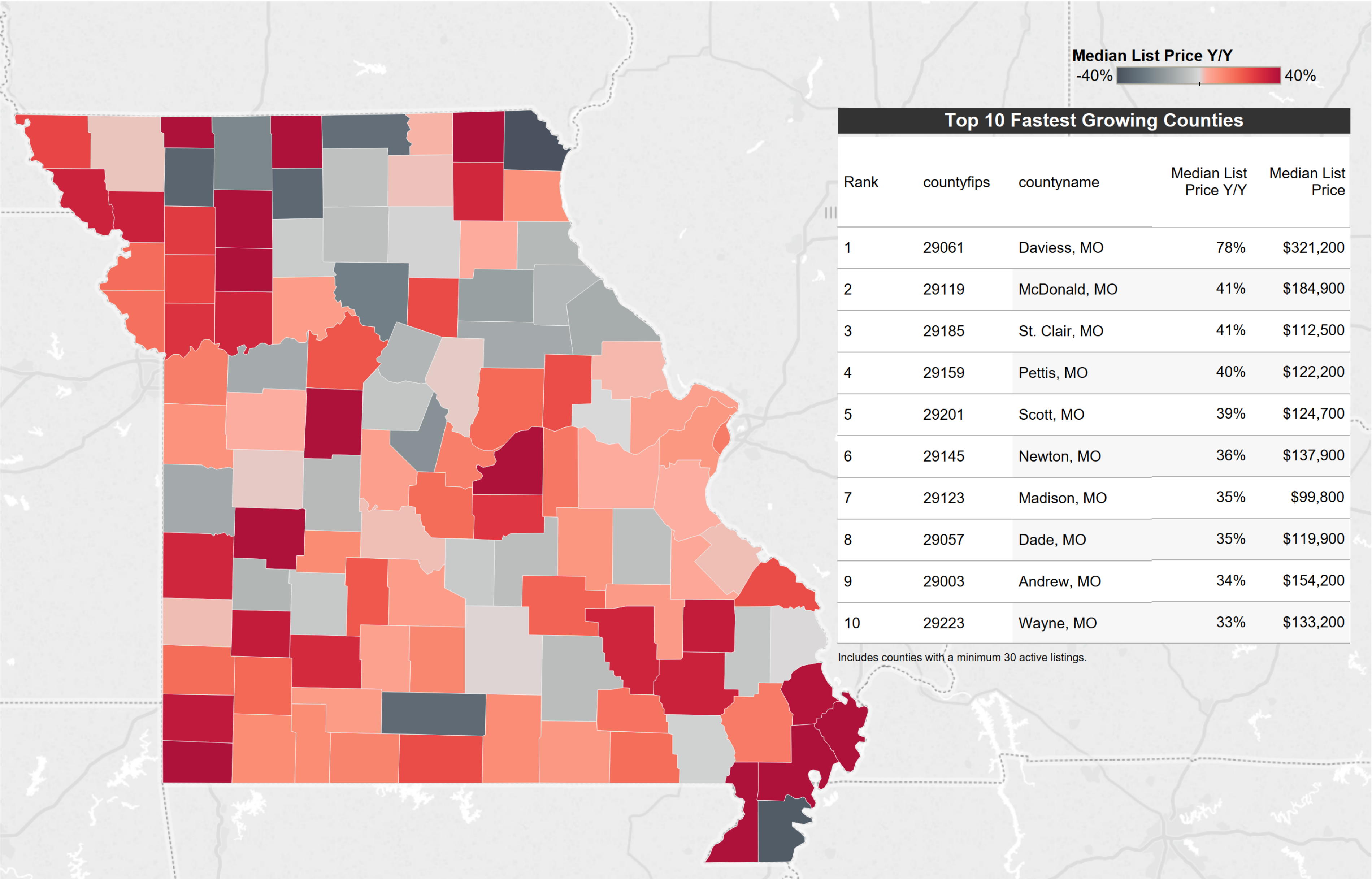


# Missouri Realtors Membership Numbers

September-15	September-16	August-17	September-17	Sept. vs Aug.	Sept. '17 vs Sept. '16	Sept. '17 vs Sept. '15
19,259	20,030	21,124	21,337	1.0%	6.5%	10.8%

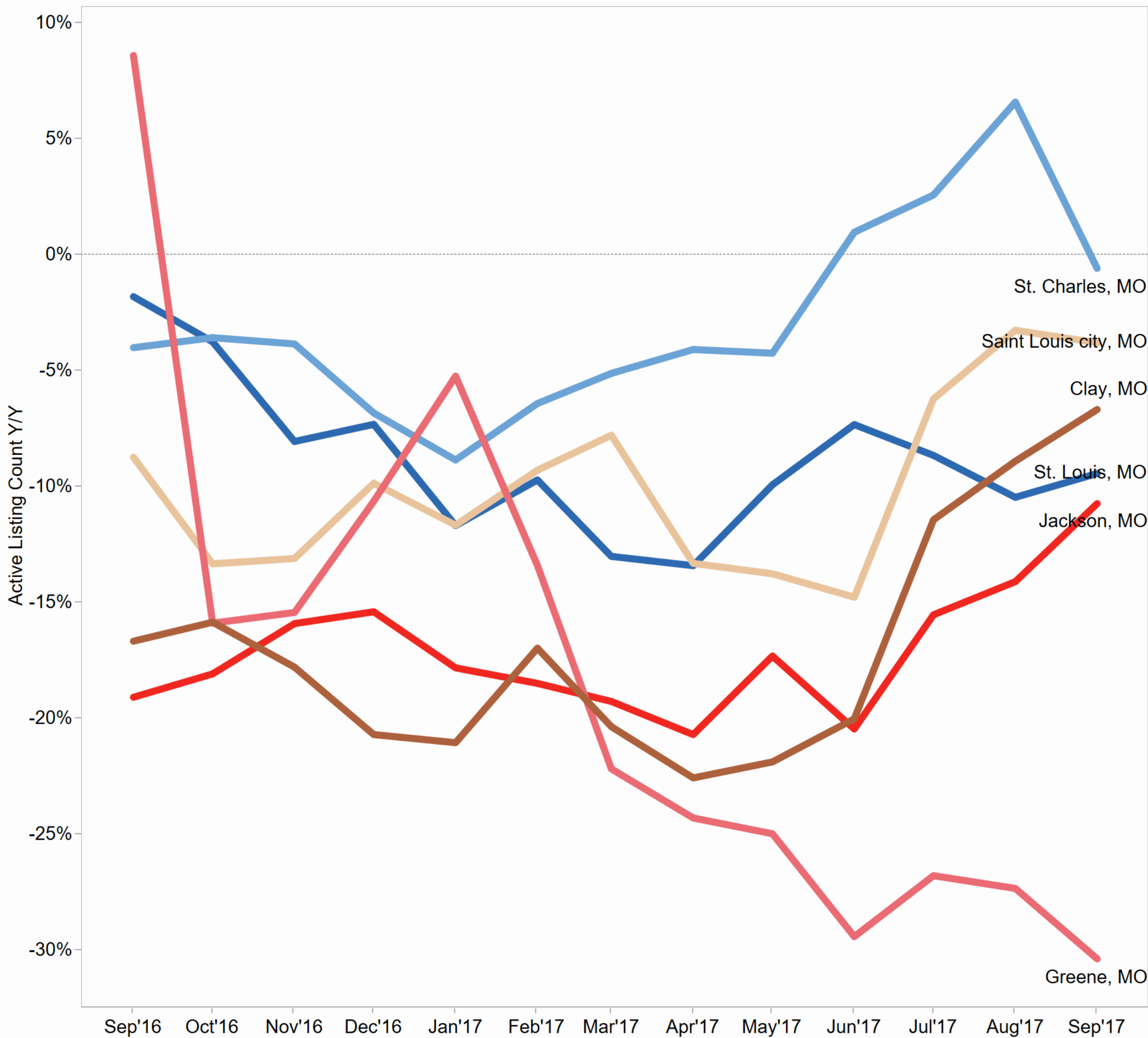
# List prices by County

## List price growth year-over-year (September 2017)



# Inventory down

Active listings down Y/Y in most of the largest counties (Sept 2017)



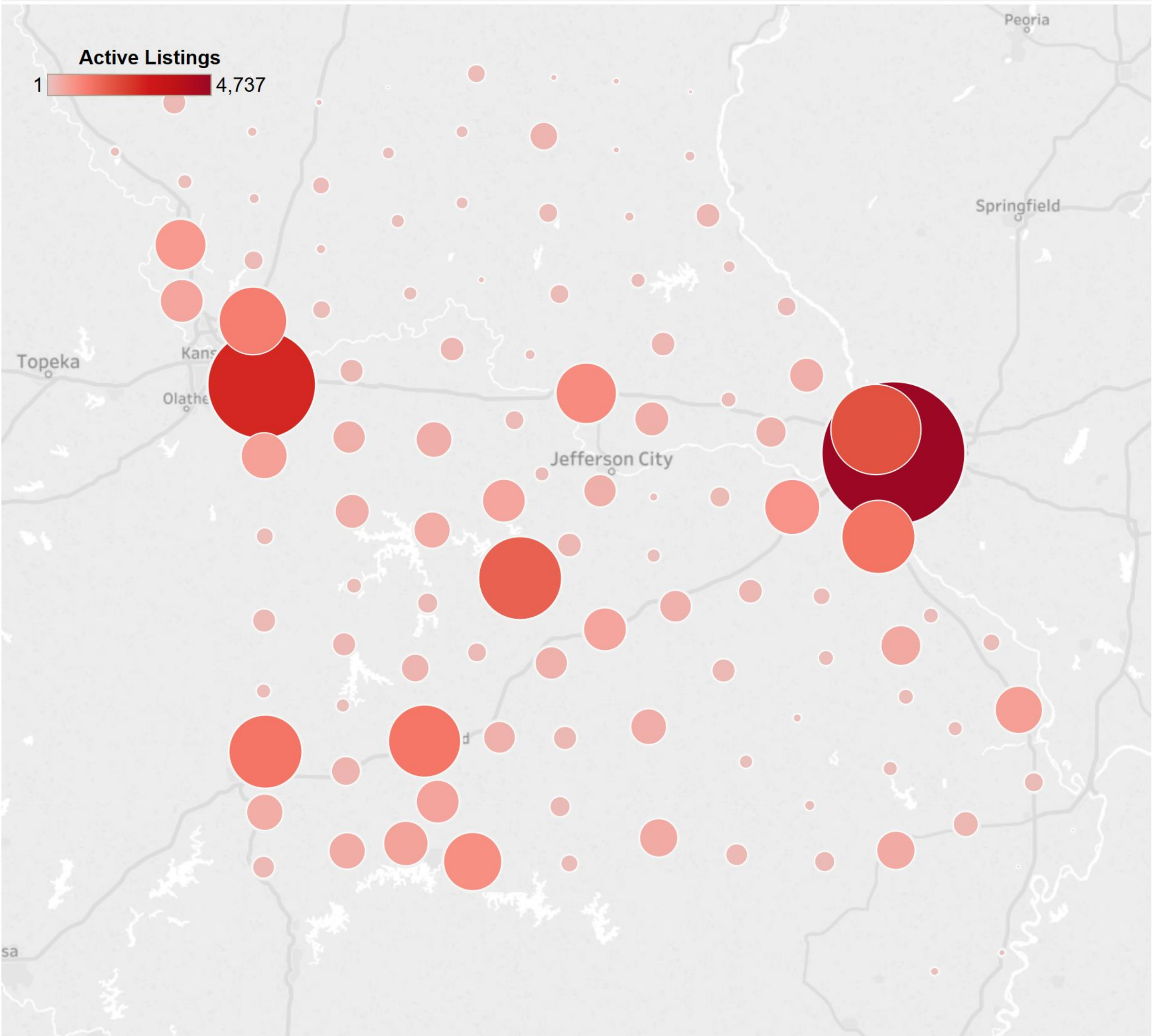
	September 2017	
	Active Listings	Active Listings Y/Y
St. Charles, MO	1,884	-1%
Saint Louis city, MO	1,268	-4%
Clay, MO	1,064	-7%
St. Louis, MO	4,737	-9%
Jackson, MO	2,687	-11%
Greene, MO	1,212	-30%

- County
- Clay, MO
  - Greene, MO
  - Jackson, MO
  - Saint Louis city, MO
  - St. Charles, MO
  - St. Louis, MO



# Inventory

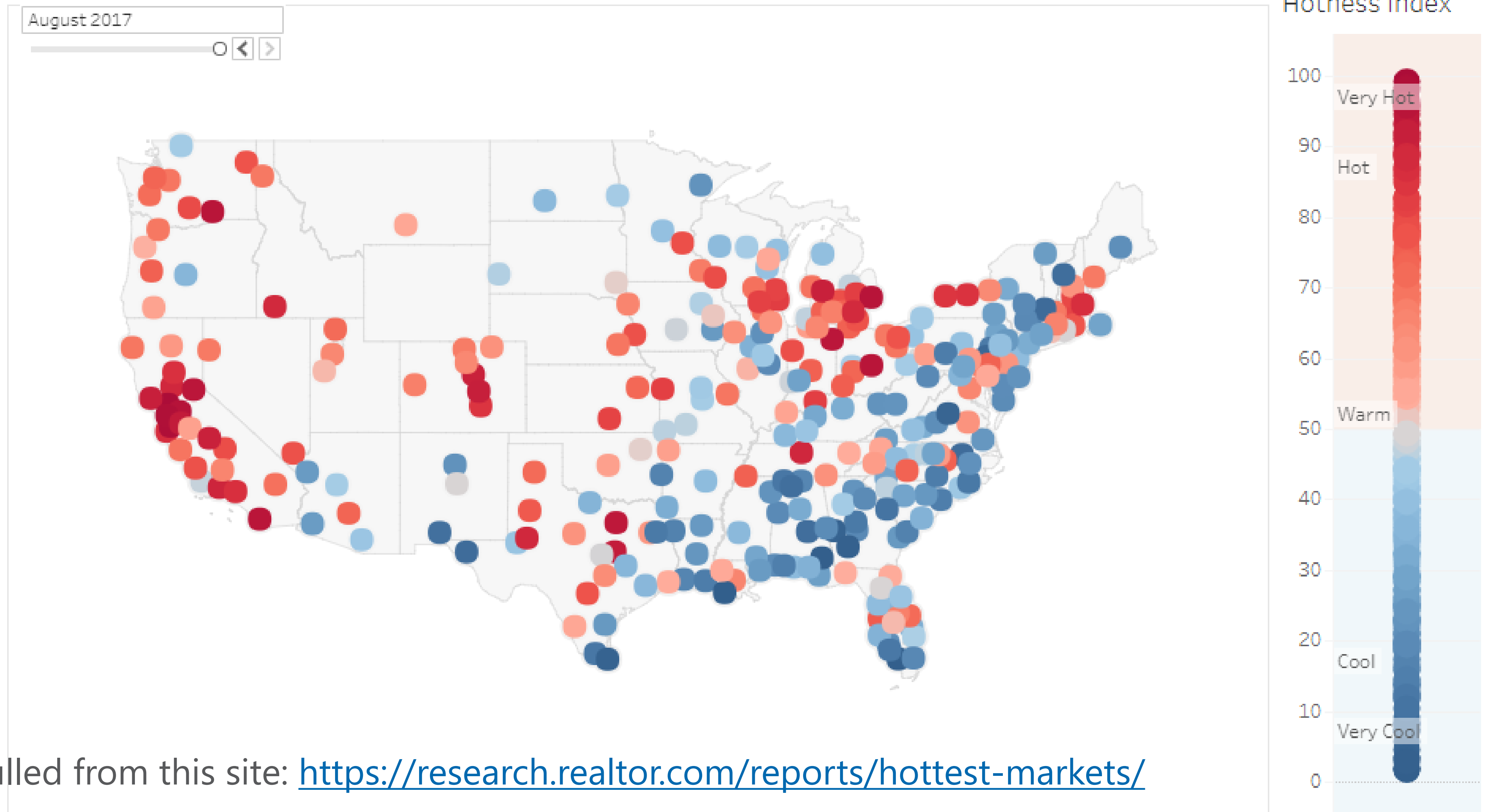
## Single Family and Condo Active Listings (September 2017)



Top 10 Counties by Inventory Volume				
		Active Listings	Median Days on Market	Median List Price
1	St. Louis, MO	4,737	52	\$216,700
2	Jackson, MO	2,687	52	\$181,500
3	St. Charles, MO	1,884	52	\$264,700
4	Camden, MO	1,598	102	\$214,900
5	Saint Louis city, MO	1,268	56	\$159,900
6	Jefferson, MO	1,242	78	\$189,900
7	Jasper, MO	1,226	58	\$144,400
8	Greene, MO	1,212	58	\$159,900
9	Clay, MO	1,064	52	\$245,000
10	Boone, MO	851	62	\$232,100

# Market Hotness Index

## Hottest Real Estate Markets August 2017



Graphics pulled from this site: <https://research.realtor.com/reports/hottest-markets/>

## Kansas City, MO-KS

Rank

Temperature

Hotness Index

Trend

#35

Hot

82.11

Rank Move Y/Y

Rank Move M/M

Cooling Down  
Slightly

Down 2 Spots

Heating Up

- 0 Spots

2014

2015

2016

2017

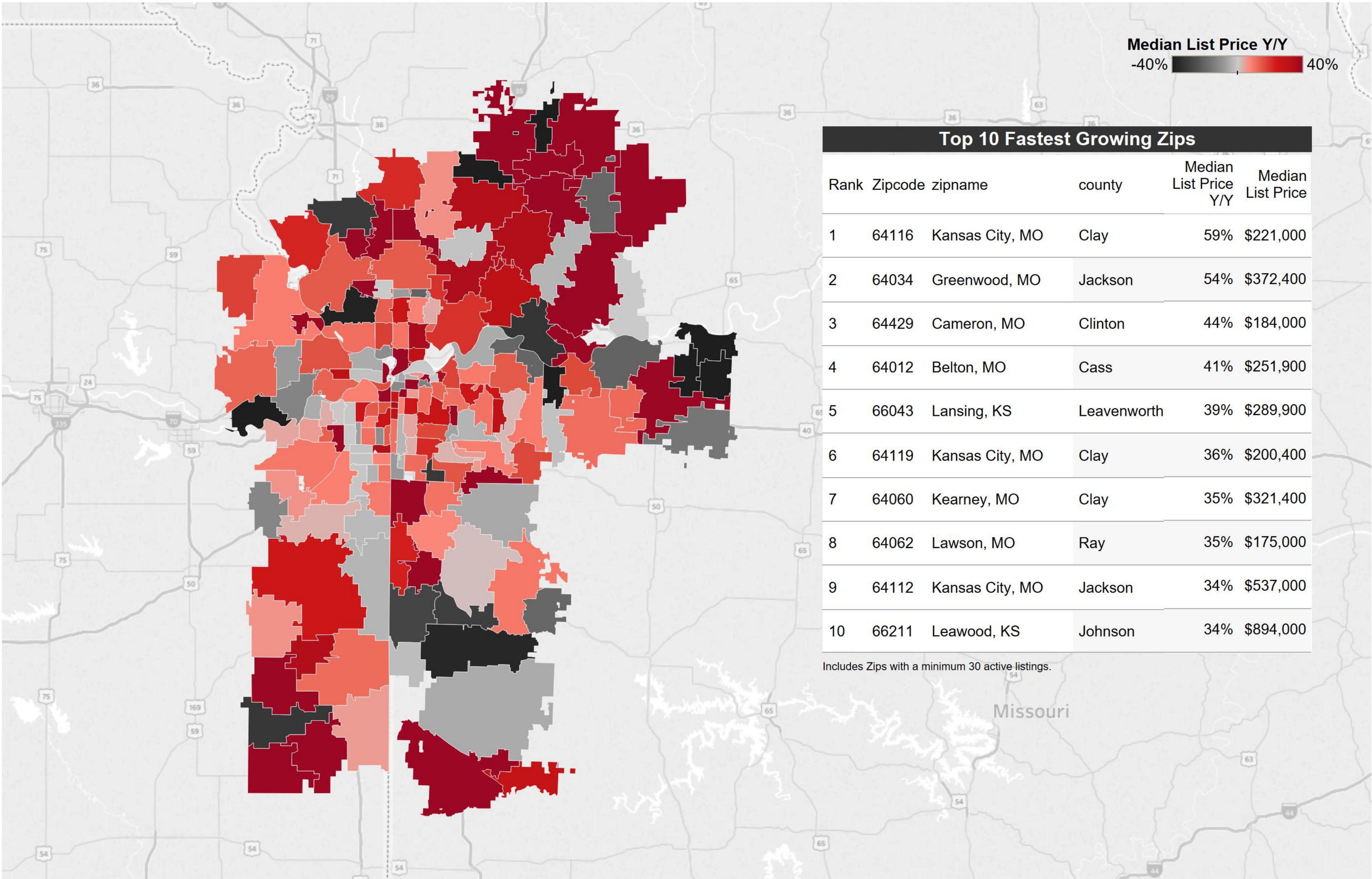
## Analysis

Kansas City, MO-KS is ranked #35 out of 300 metros in the country in the month of August. This is a 'Hot' market that is 'Heating Up' compared to last month, and 'Cooling Down Slightly' compared to last year. Median days on market is 51 days, with inventory moving 11% 'Faster' than last year and 15 days 'Faster' than the US overall. Page views for listings in this metro are 1.6 times 'Higher' than the US average.



# Focus on Kansas City Metro

Half of zips seeing 10%+ price growth Y/Y (September 2017)





## St. Louis, MO-IL

Rank

Temperature

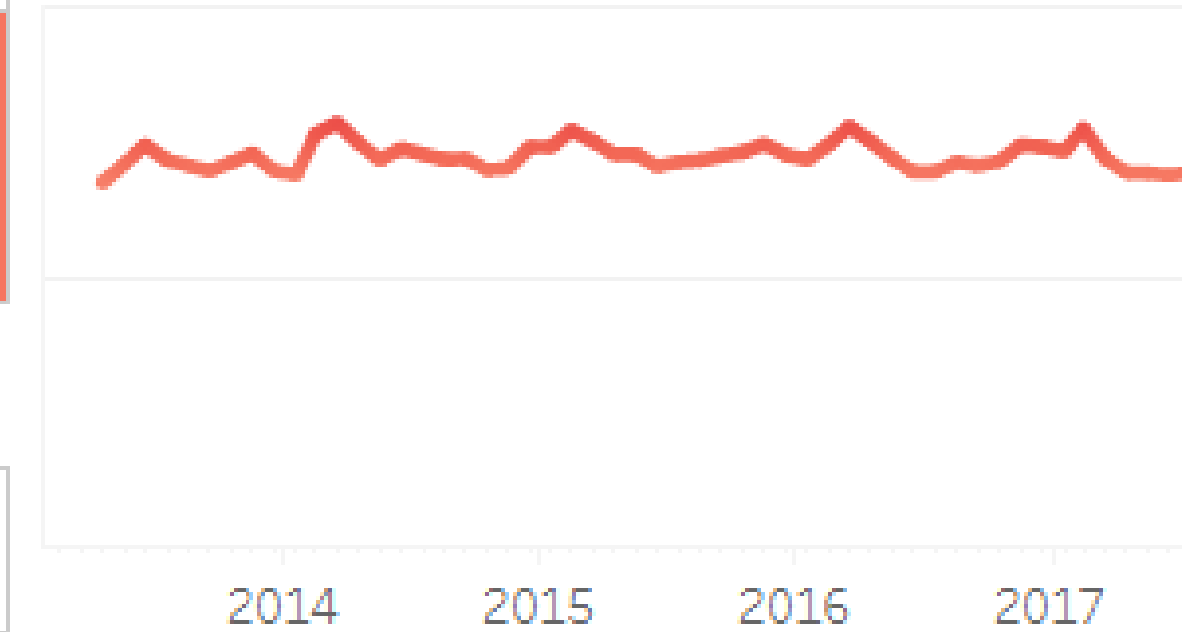
Hotness Index

Trend

#82

Slightly Hot

69.06



Rank Move Y/Y

Rank Move M/M

Heating Up

Up 2 Spots

Heating Up

Up 1 Spot

## Analysis

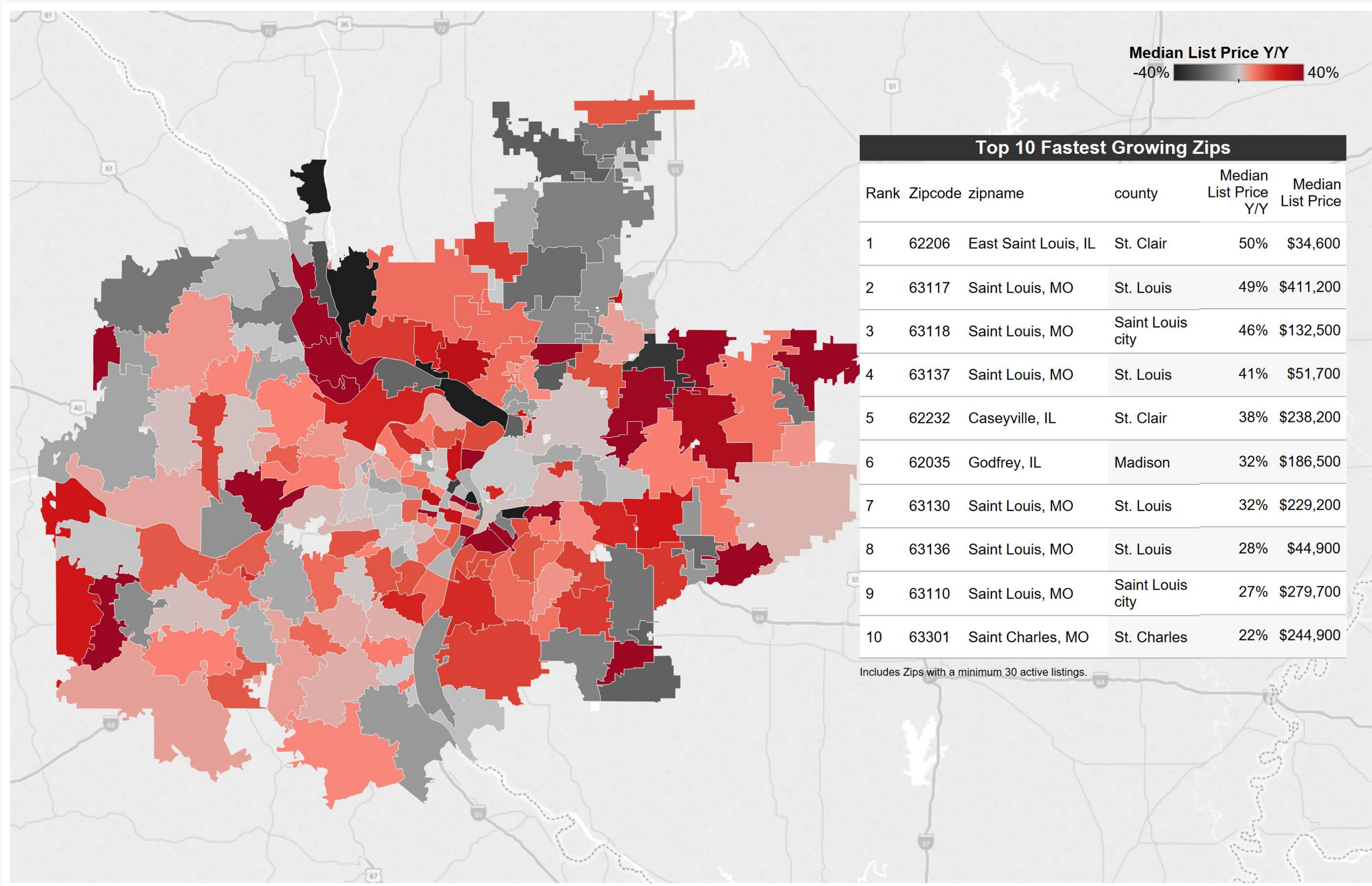
St. Louis, MO-IL is ranked #82 out of 300 metros in the country in the month of August. This is a 'Slightly Hot' market that is 'Heating Up' compared to last month, and 'Heating Up' compared to last year. Median days on market is 55 days, with inventory moving 13% 'Faster' than last year and 11 days 'Faster' than the US overall. Page views for listings in this metro are 1.2 times 'Higher' than the US average.



**Missouri**  
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# Focus on St. Louis Metro

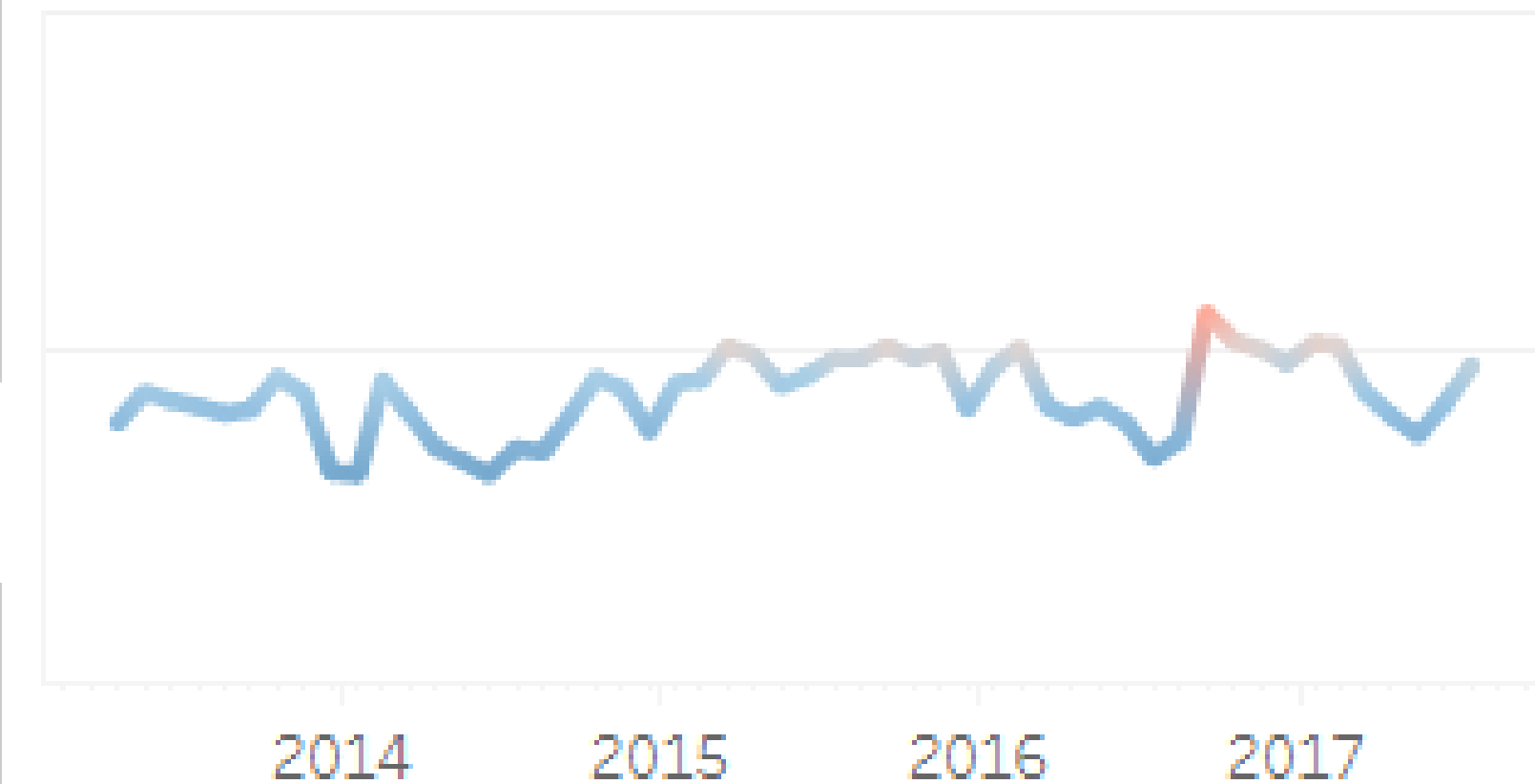
Half of zips seeing 5%+ price growth Y/Y (September 2017)



## Springfield, MO

Rank	Temperature	Hotness Index	
#156	Warm	46.99	
Rank Move Y/Y		Rank Move M/M	
Heating Up	Up 52 Spots	Heating Up	Up 19 Spots

### Trend

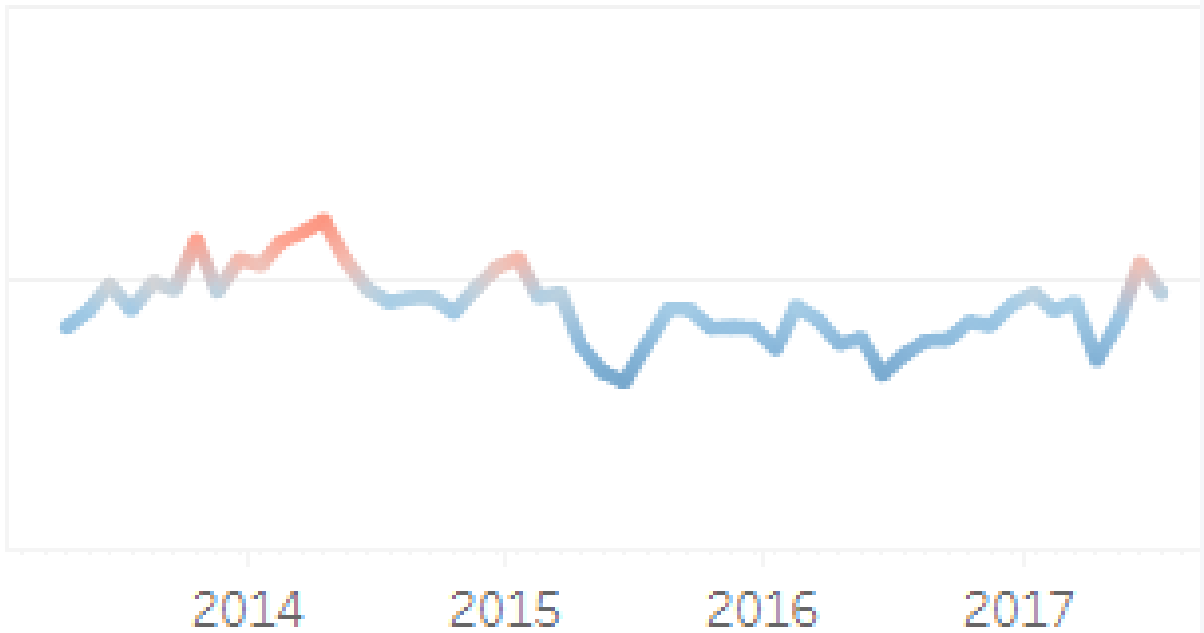




# Joplin, MO

Rank	Temperature	Hotness Index
#157	Warm	46.82
Rank Move Y/Y		Rank Move M/M
Heating Up	Up 44 Spots	Cooling Down
		Down 18 Spots

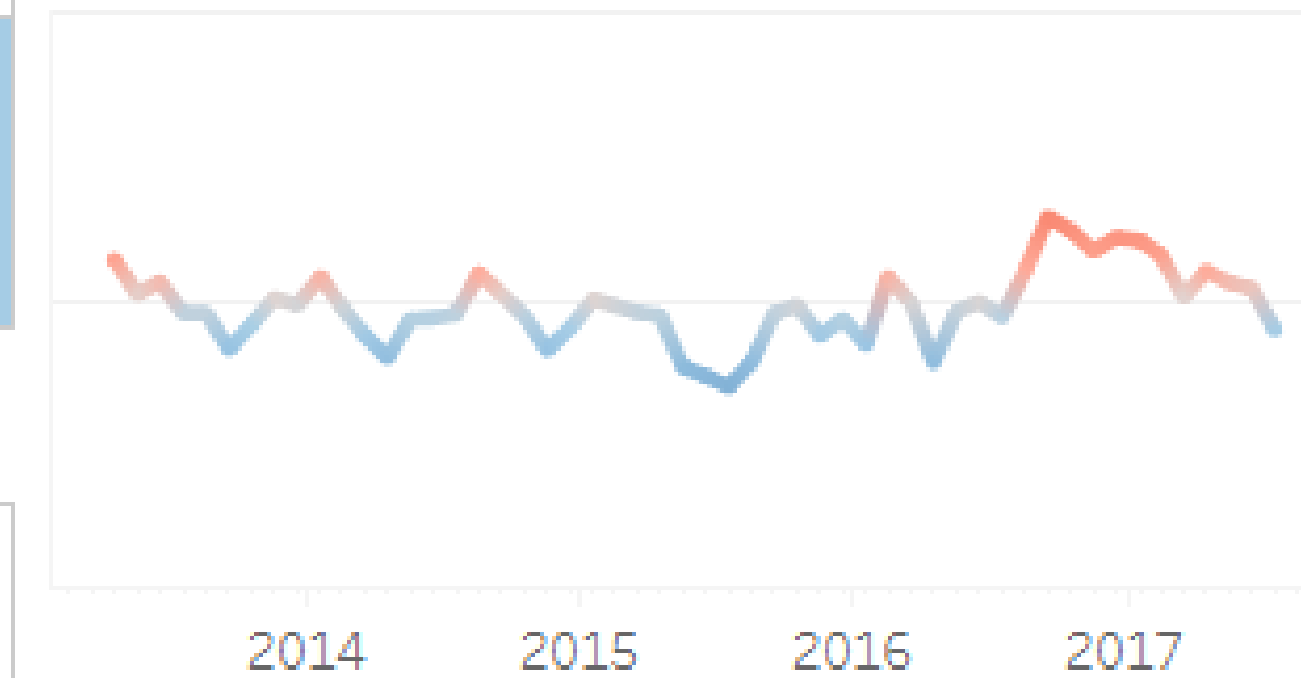
## Trend



## Jefferson City, MO

Rank	Temperature	Hotness Index	
#165	Warm	44.48	
Rank Move Y/Y		Rank Move M/M	
Cooling Down Slightly	Down 2 Spots	Cooling Down	Down 24 Spots

### Trend



## Columbia, MO

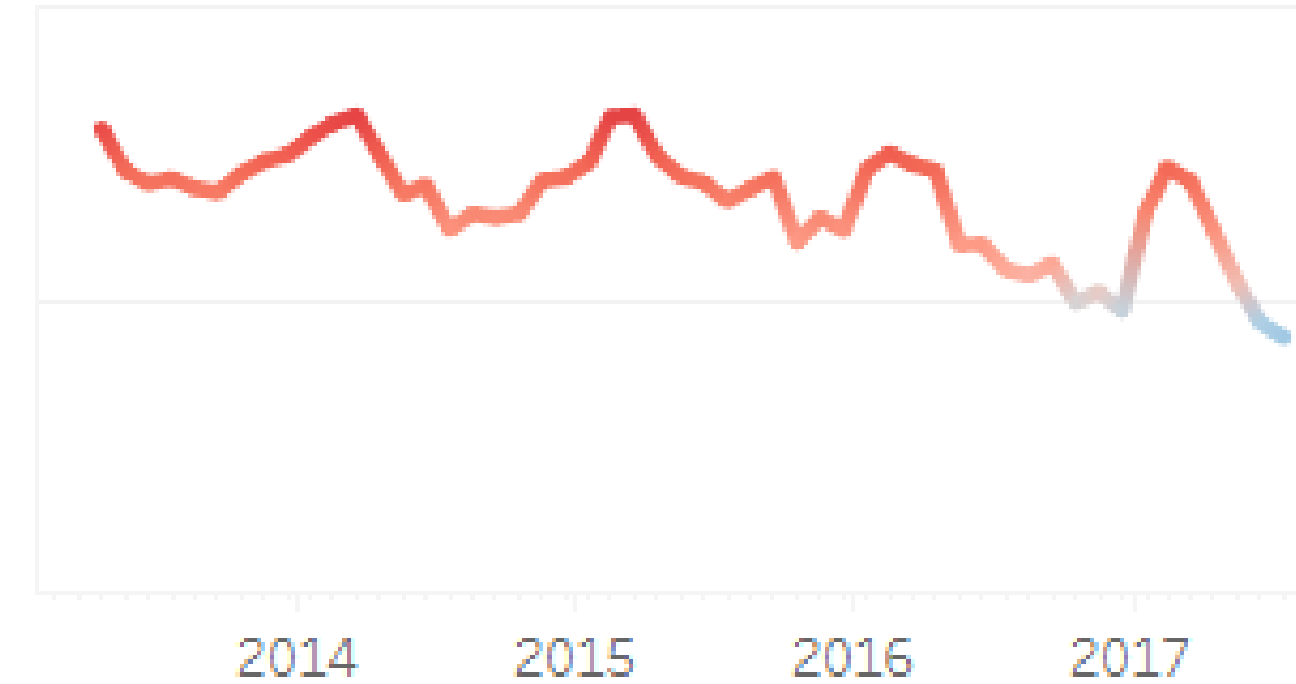
Rank Temperature

#172 Warm

Hotness Index

43.31

Trend



Rank Move Y/Y

Cooling Down

Down 38 Spots

Rank Move M/M

Cooling Down

Down 13 Spots

## Analysis

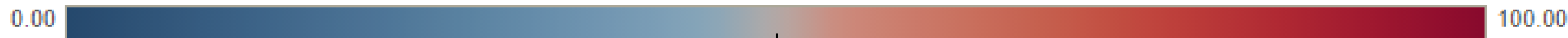
Columbia, MO is ranked #172 out of 300 metros in the country in the month of August. This is a 'Warm' market that is 'Cooling Down' compared to last month, and 'Cooling Down' compared to last year. Median days on market is 58 days, with inventory moving 5% 'Faster' than last year and 8 days 'Faster' than the US overall. Page views for listings in this metro are 0.8 times 'Lower' than the US average.



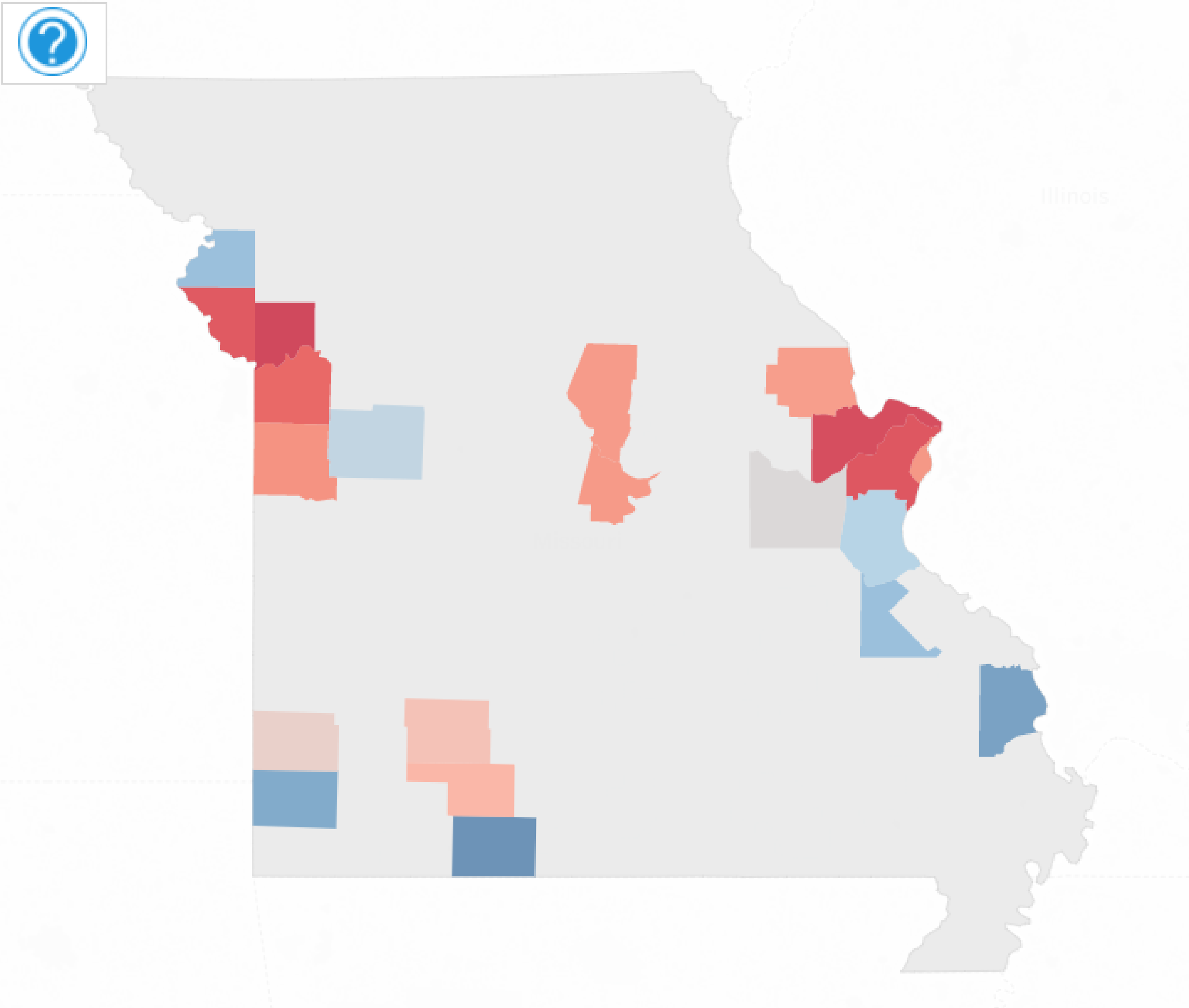
**Missouri**  
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Market Hotness Index



2017 Q2



Rank Overall	County	Temperature	Rank State	
49	Clay, MO	Very Hot	1	90.92
67	St. Charles, MO	Hot	2	88.74
93	St. Louis, MO	Hot	3	85.50
106	Platte, MO	Hot	4	84.33
149	Jackson, MO	Slightly Hot	5	79.58
312	Cass, MO	Slightly Hot	6	66.87
322	Saint Louis city, MO	Slightly Hot	7	65.45
331	Cole, MO	Slightly Hot	8	64.97
337	Boone, MO	Slightly Hot	9	64.41
352	Lincoln, MO	Slightly Hot	10	63.61
443	Christian, MO	Slightly Cool	11	55.01
464	Greene, MO	Slightly Cool	12	53.14
485	Jasper, MO	Slightly Cool	13	51.19
508	Franklin, MO	Slightly Cool	14	49.30
535	Johnson, MO	Slightly Cool	15	46.65
557	Jefferson, MO	Slightly Cool	16	45.50
647	Buchanan, MO	Cool	17	36.24
648	St. Francois, MO	Cool	18	36.24
777	Newton, MO	Cool	19	25.63
824	Cape Girardeau, MO	Cool	20	21.72
901	Taney, MO	Very Cool	21	14.15